

**LIVE WEBINAR**

The webinar is free of charge.

# Trade and Investment Law in Vietnam

Friday, 22 September 2023

2:30pm – 4:00pm (Hong Kong) /

1:30pm – 3pm (Vietnam)

Vietnam plays a vital role in the ASEAN treaty framework and has experienced robust economic growth. In 2022, its GDP increased by 8%, and the World Bank predicts strong growth of over 6% in 2023 and 2024. This has made Vietnam an attractive destination for trade and investment, thanks to its stable political system, young and dynamic workforce, low wages, and a growing middle class. As geopolitical tensions prompt corporations to diversify their supply chains, Vietnam has emerged as a popular choice.

To explore the legal framework for trade and investment in Vietnam, this webinar will feature representatives from the Vietnam Bar Federation and other prominent speakers. They will share their experiences and insights, helping participants understand the legal intricacies and potential pitfalls involved. The webinar aims to equip attendees with the knowledge to engage in successful business ventures in Vietnam.

**MODERATOR:**



**Ms. Melissa Pang**

**SPEAKERS:**



**Dr. Le Net**



**Mr. CM Chan**



**Mr. Bui Ngoc Anh**



**Ms. Pui-Ki Emmanuelle Ta**



**Mr. Jason Lin (林澤軍)**

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## MODERATOR'S PROFILE:



**Ms. Melissa Pang**  
*BBS, MH, JP*  
*President of LAWASIA*

Ms. Melissa Pang is the President of LAWASIA which is a regional law association of lawyers, judges, jurists and legal organizations, representing and advocating for the interests of the legal profession in Asia Pacific region. LAWASIA has over 50 leading bar associations and legal organizations spanning across over 40 jurisdictions in Asia and the Pacific region. Ms Pang is also the Immediate Past President of the Law Society of Hong Kong and she is the first female President thereof. She has been advocating the core value of LAWASIA: adherences to the principles of the rule of law, access to justice and the protection of human rights. International legal cooperation is, at the heart of what LAWASIA sets out to achieve.

## SPEAKERS' TOPIC AND PROFILE:



**Dr. Le Net**  
*Vice Director*  
*Lawyers Training Center*  
*Vietnam Bar Federation*  
*Partner*  
*LNT&Partner law firm*

### **Topic: Trade and foreign investment in Vietnam in the post pandemic time**

Le Net is the partner in charge of Singapore office of LNT & Partners. He is also in charge of financial services, infrastructure and arbitration practice group of the firm. In 2019 and early 2020, Net has been leading in a number of signature deals and cases, including: representing PetroVietnam in working with Nghi Son Refinery, acting for a number of subway construction projects in both Hanoi and Ho Chi Minh City, representing lender in a 8-bank syndication deal from China to Vietnam, representing Vingroup in a major M&A transaction, representing major renewable energy companies in wind power and solar power projects, winning an ICC construction arbitration case for Vietnam Expressway Corporation.

Net obtained LL.B from Warsaw University in 1996, LL.M from KU Leuven in 1997, Ph.D from London School of Economics in 2004. He co-founded LNT & Partners in 2006. He taught contracts at Ho Chi Minh City University of Law and published widely in Vietnam and abroad. He is also an arbitrator at the Vietnam International Arbitration Centre (VIAC) in which he has chaired or co-arbitrated more than 30 cases and a member of Chartered Institute of Arbitrators (CIArb).



**Mr. CM Chan**  
*President*  
*Law Society of Hong Kong*

### **Topic: The role of Hong Kong as an international hub**

Mr. C. M. Chan has been elected President of The Law Society of Hong Kong since 2021. He was a member of the International Bar Association Corporate Social Responsibility Committee (2007-2012) and is a LAWASIA Executive Committee Member (since 2020). He also serves on a number of Hong Kong statutory bodies, including the Law Reform Commission.

Mr. Chan is qualified to practise as a solicitor in Hong Kong (1997) and England and Wales (2002). He has also passed the Greater Bay Area Legal Professional Examination (2021).

Mr. Chan graduated from the London School of Economics, the University of Oxford and Harvard University.

Mr. Chan is a Tax & Trust Lawyer and he also practises general commercial work. Mr. Chan has extensive experience in advising high net-worth clients and corporations in relation to their wealth and asset management, trust, succession, tax planning, compliance and charitable matters. He was an in-house legal adviser to family offices representing prominent families in Hong Kong. Mr. Chan is now a consultant of a Hong Kong law firm and a London law firm.



**Mr. Bui Ngoc Anh**  
VILAF Hanoi  
Managing Partner

### **Topic: How foreign lawyers collaborate with Vietnamese lawyers?**

With 27 years of practice and research, Ngoc Anh is a business lawyer with international expertise and local experience. Ngoc Anh advises Fortune 500 clients in many of Vietnam's most complex and largest M&A and SOE equitization and divestment deals.

He has advised the foreign investors in various projects, such as the strategic investment of Eneos into Petrolimex, strategic investment of ANA into Vietnam Airlines, financing for Nghi Son 2 coal-fired power BOT project, Petronas's investment and divestment from LPG businesses, LG Electronics investment of mega manufacturing complex, advice to Ford Motor and its subsidiary, Ford Vietnam Limited, on all investment and operation issues. Ngoc Anh concluded his doctor of juridical science, with distinction, on international trade law at Georgetown Law Center in 2007, and worked on technical assistance on Vietnam's WTO accession.

He was ranked as Highly Regarded 2023 M&A lawyer by the IFLR1000 APAC, and ALB Asia's Top 15 M&A Lawyers in 2022.



**Ms. Pui-Ki  
Emmanuelle Ta**  
Chief Executive Officer  
eBRAM International Online  
Dispute Resolution Centre

### **Topic: From ADR to ODR: Effective Risk Management in Trade To and From Vietnam**

Ms Ta is currently the Chief Executive Officer of eBRAM International Online Dispute Resolution Centre Limited.

With over 15 years of experience in international arbitration and case management, she has supervised hundreds of international arbitration cases in a wide range of jurisdictions and economic sectors.

As Counsel of the Secretariat of the International Court of Arbitration of the ICC, Asia Office in Hong Kong (2016-2021), she was responsible for managing the Hong Kong team, including administration of Asia-related arbitration cases. She was appointed as Vice-President of the Asia Pacific Regional Arbitration Group (APRAG) from 2016 to 2019.

Prior to that, she worked as Deputy Counsel of the Secretariat of the ICC Court in Paris and was one of the founding members of the ICC Court Secretariat's first overseas case management team based in Hong Kong (2008).

She is qualified to practice at the Paris bar.



**Mr. Jason Lin (林澤軍)**  
Managing Lawyer  
The Greater Bay Area Office  
Management Committee

### **Topic: Experience of Chinese Enterprises Investing in Vietnam**

Mr. Lin is the head of the management committee of the Greater Bay Area office of East & Concord Lawyers.

Mr. Lin was admitted to the Chinese Bar in 1995 and has 26 years of combined experience working in law firms in China, Canada and Singapore. Mr. Lin is also admitted to practice law in BC, Canada.

Mr. Lin has a long-standing focus on Chinese family wealth and inheritance planning, cross-border legal structuring, family trusts, overseas investment and return M&A for Chinese companies, foreign investment in China, infrastructure investment and project financing, and corporate M&A. In recent years, Mr. Lin has provided legal services to over 80 Chinese UHNW families for asset protection and inheritance, most of which involve family members moving to North America, Australia, Singapore, Hong Kong, etc., or having their assets located overseas. Several of these families are listed in the Forbes China Rich list. Mr. Lin's family clients benefit from Mr. Lin's knowledge of wealth planning and extensive practical experience with a global perspective, rooted in China.