

Zhao Rong Ooi

Ince 英士律師行

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Zhao Rong's diverse commercial practice covers commercial litigation, international commercial arbitration, private wealth, financial services, offshore markets, and international trade. He frequently advises companies, private equity funds, banks, directors and shareholders in complex, high value, multi-jurisdictional disputes.

He is qualified to practise law in Hong Kong SAR, Singapore, England & Wales, the British Virgin Islands and Ireland. He is also a CEDR accredited mediator, a fellow of the Chartered Institute of Arbitrators (FCIArb), Asian Institute of Alternative Dispute Resolution (FAIADR), Arbitrators' and Mediators' Institute of New Zealand Inc (FAMINZ) and a full member (STEP) of the Society of Trust and Estate Practitioners. In addition to representing parties at proceedings, he also accepts appointment as an arbitrator. He is a panel arbitrator of several arbitral institutions.

Practice Area

- Private Wealth & Trusts
- International Trade
- Dispute Resolution
- Financial Services
- Arbitration

Experience

Litigation

- Advised the majority directors (and shareholders) of a foreign-branded convenience store chain (market leader
 in the PRC) in resisting an application for the appointment of inspectors to examine the Company's affairs
 brought by the minority directors (and shareholders)
- Advised the owners of a leading Hong Kong F&B conglomerate in disputes brought by their commercial partners in the PRC
- Defended a Chinese meal delivery service provider, backed by a Chinese tech giant, in a valuation dispute brought by dissenting shareholders following a competitor's buyout
- Advised Asian tycoons in relation to a shareholding dispute brought by an estranged family member under the BVI just and equitable winding up regime

- Advised a private equity fund in a limited partnership agreement dispute with one of its former limited partner
- Advised the Hong Kong branch of a Chinese bank on asset tracing and enforcement proceedings in various jurisdictions against a defaulting co-guarantor whose parent company had filed for Chapter 11 protection in the US
- Advised a company in a claim against a global bank in relation to a breach of the mortgagee's duties under a bridging loan facility. Reported judgment: Beckkett vs Deutsche Bank [2007] SGHC 153
- Successfully defended an application for summary judgment brought by a media and investors' relations consultancy against a Hong Kong listed Chinese conglomerate (a leader in the education sector) relating to the grant of stock options

Arbitration

- Advised a Fortune Global 500 Chinese electrical appliance manufacturer, listed on the Shenzhen Stock Exchange, in an arbitration against a Swedish multinational home appliance manufacturer
- Advised, as co-ordinating counsel, a Shenzhen headquartered Chinese multinational telecommunications
 equipment and systems company in a claim against an Uzbekistan company following the supply of
 telecommunication equipment in Tashkent
- Sat as a co-arbitrator in HKIAC disputes between shareholders pertaining to the sale of medicinal products in the PRC
- Successfully advised a Chinese state-owned enterprise (as charterer) in LMAA arbitral proceedings in relation to claims brought by Greek shipowners following the early delivery of a number of vessels during the Global Financial Crisis (2009)
- Seeking injunctive relief from the Singapore courts in aid of arbitrations conducted abroad. Reported judgment: The "Capaz Duckling" [2007] 1 SLR 629 Following this significant judgment, the Singapore International Arbitration Act was amended to allow Singapore courts to grant standalone injunctive relief in aid of foreign arbitration proceedings
- Successfully acted as lead counsel in a Hong Kong ad hoc arbitration brought against a Chinese state-owned enterprise, represented the world's then largest private natural gas transportation company. Issues raised during the trial included procedural (seat of arbitration) and substantive legal issues

Offshore and Private Wealth

- Advised a trust set up by a Chinese restaurateur in relation to disputes with a European private equity group
- Advised UHNWIs in Hong Kong and PRC regarding the setting up of family offices and governance
- Advised UHNWIs in contentious trusts and probate disputes

Shipping

• Successfully represented a Chinese brokerage before the Hong Kong High Court, in a claim for unpaid commission against the Hong Kong branch of a Chinese state-owned enterprise following the sale of various vessels. Reported judgment: Better Marine International Ltd v Zhong Shan Co Ltd [2016] HKCFI 2008; the decision was affirmed by the Court of Appeal in [2020] HKCA 145

- Successfully advised a Chinese state-owned enterprise (qua charterer) on claims brought by Greek shipowners
 following the early redelivery of various vessels during the Global Financial Crisis (2009) in LMAA London
 arbitral proceedings
- Regularly advised Chinese owners and charterers on various issues pertaining to FD&D, P&I, CLH risks, grounding, collision, oil pollution and casualty response in Hong Kong, English Courts and LMAA arbitral proceedings
- Sought injunctive relief from the Singaporean courts in aid of a foreign seated arbitration. Reported judgment: *The "Capaz Duckling"* [2007] 1 SLR 629

Education

National University of Singapore, Bachelor of Laws (2005)

Admissions

Solicitor, Hong Kong SAR (2016) Solicitor, England & Wales (2008) Advocate & Solicitor, Singapore (2006) Solicitor, British Virgin Islands (2018) Solicitor, Ireland (2024)

Professional Qualifications

CEDR Accredited Mediator (since 2013)
Fellow, Chartered Institute of Arbitrators (FCIArb) (since 2015)
Full member (STEP), Society of Trust & Estate Practitioners (since 2022)
Fellow, Asian Institute of Alternative Dispute Resolution (since 2023)
Fellow, Arbitrators' and Mediators' Institute of New Zealand Inc (AMINZ) (since 2023)

Arbitral & Mediation Institutions Membership (in chronological order of appointment)

- Panel of international arbitrators, Shanghai International Arbitration Center (SHIAC)
- Member and panel arbitrator, Singapore Chamber of Maritime Arbitration (SCMA)
- Member, The London Court of International Arbitration (LCIA) Users' Council (Asia Pacific)
- Panel arbitrator, Beihai Asia International Arbitration Centre (BAIAC)
- Panel arbitrator, Shanghai Arbitration Commission (SHAC)
- Mediator, Shenzhen Qianhai International Commercial Mediation Center
- Panel arbitrator, Asian International Arbitration Centre
- Panel arbitrator, BVI International Arbitration Centre (BVIIAC)
- Distinguished Panel arbitrator, Thailand Arbitration Center (THAC)
- Adviser, Dalian High-Tech Zone Business & Commercial Issues Legal Mediation Center
- Panel arbitrator, Hainan International Arbitration Court
- Panel arbitrator, Tashkent International Arbitration Centre (TIAC)
- Panel arbitrator, Center for International Investment and Commercial Arbitration (CIICA)
- Panel arbitrator and mediator, Bangalore International Mediation, Arbitration and Conciliation Centre (BIMACC)

- Panel arbitrator, World Trade Center Macau Arbitration Center
- Panel arbitrator, Langfang Arbitration Commission (LAC)
- Panel of international arbitrators, Vancouver International Arbitration Centre (VanIAC)
- Panel arbitrator, The Cairo Regional Centre for International Commercial Arbitration (CRCICA)
- Panel arbitrator, AALCO Hong Kong Regional Arbitration Centre (AALCO-HKRAC)
- Primary panel of arbitrator, Maldives International Arbitration Centre (MIAC)
- Internal database of arbitrators, The Mediation and Arbitration Center (Mauritius) (MARC)
- Panel mediator, AALCO Hong Kong Regional Arbitration Centre (AALCO-HKRAC)
- Reserve Panel of Arbitrators, Singapore International Arbitration Centre (SIAC)
- Panel arbitrator, The Law Society of Hong Kong

Accolades

- Zhao Rong is cited as a "key lawyer" of the firm by Legal 500 under the Dispute Resolution: International Arbitration (Hong Kong) section. His team has been described as "strong", with "excellent knowledge of the Asian market and players" and "can punch far above their weight". Legal 500 also described his team as "impressive", "hands-on", "commercially astute", "client friendly" and a "real powerhouse in international arbitration"
- The Legal 500 Private Practice Powerlist 2023 Arbitration Hong Kong (The Legal 500)

Languages

Chinese, English, Mandarin